



MICHELLE GUAJARDO

Senior Client Account Manager

Michelle Guajardo is a Senior Client Account Manager in Sansiveri's Client Accounting Services department, where she provides outsourced controllership, bookkeeping, and consulting services. With over 30 years of experience in both public accounting and private industry, Michelle works closely with clients to support their day-to-day financial operations and help them make informed decisions. Michelle is known for her handson approach to client service, and she prides herself on being responsive, approachable, and genuinely invested in each client's success.

Michelle joined Sansiveri in 2024 through the firm's acquisition of Controlled Solutions, where she had spent four years in a senior leadership role. Throughout her career, she's held positions ranging from staff accountant to controller, building a strong foundation in tax preparation, financial reporting, and team management. She's worked with clients in industries including construction, manufacturing, retail, healthcare, property management, and law. Michelle earned both her Associate and Bachelor of Science degrees in Accounting from Champlain College.

Originally from Colchester, Vermont, Michelle now lives in Cumberland, Rhode Island, with her husband, Jacob. Michelle and Jacob have four children and two English Bulldogs. When she's not working, you can find her baking, hiking, gardening, or attending concerts with her husband. She's also completed one marathon and three half-marathons—winning her age division in one of them!

Education:

- Champlain College
 - Associate Degree in Accounting, 1991
 - Bachelor of Science in Accounting, Magna Cum Laude, 1996

Core Services:

- Outsourced Controllership
- Outsourced Bookkeeping
- Consulting

Specialties:

- Construction
- Retail
- Property Management
- Healthcare