



SANSIVERI
KIMBALL
& CO., LLP
CPAs • BUSINESS ADVISORS



LINDA MARIE PEARSON, CPA, CFE

Partner, Director of Assurance Services

Linda is a partner in the audit and accounting group with more than 25 years of experience, including experience as a controller for a publicly traded company. Linda has significant experience with overseeing audit and accounting services to privately held companies who range from start-ups to mature businesses with revenues up to \$150M. Linda also oversees the assurance and tax services provided to our not-for-profit organizations. Linda's client service approach is to first understand her client's business and the risks it faces and then, using her years of experience, tailoring the services to apply an effective and cost-efficient approach to meet their needs. Her industry specific expertise includes professional services, manufacturing and distribution, healthcare and real estate industries. Linda is also the firm's leader in researching the latest audit and accounting standards changes, ensuring that the firm maintains the highest level of integrity and compliance. Linda is a trusted resource to all the firm's clients by assisting them in understanding the standards and developing policies, procedures and best practices to streamline implementation.

Linda offers consulting services in areas such as assistance with profit center and cost allocation methods, establishment of best

practices in board governance and internal control policies, evaluation of accounting procedures and accounting software. She advises her not-for-profit clients on revenue recognition, donor restrictions, endowment requirements, as well as developing joint cost allocation methods.

Linda is responsible for training the firm's audit and accounting staff with respect to the implementation of professional audit and accounting standards and is also a member of the firm's internal inspection team. She is a Certified Fraud Examiner (CFE), having met a rigorous set of criteria, including strict character, experience and educational requirements. She serves on the Board of Directors of Save the Bay. She also served as member of the Rhode Island Foundation's professional advisory council. Linda is a 2016 graduate of Leadership Rhode Island, a program designed to educate leaders to serve as catalysts for positive change in Rhode Island.

Linda earned a Bachelor of Science degree in both Accounting and Management Information Systems from the University of Rhode Island, with distinction. She enjoys spending time with her family (including her identical twin sister) and her dogs, playing golf, and recreational water activities.

Education:

- University of Rhode Island, Bachelor of Science degree, with distinction, in Accounting and Information Systems

Core Services

- Audit & Accounting
- Business Strategy
- Employee Benefit Plan Audits

Specialties:

- Healthcare
- Manufacturing, Distribution, & Retail
- Nonprofits
- Professional Services
- Real Estate